

Company Profile

- Company Name: Computacenter B.V.
- Brief Introduction (About Us):
About us

Computacenter Netherlands is part of Computacenter, a leading independent technology and IT Services provider serving large corporate and public-sector organisations. Since 2025, the Netherlands and Belgium have operated as an integrated BENE structure, giving customers access to broader Group capabilities and strengthening the organisation's scale in the region.

Mission / purpose

Computacenter's purpose is essentially to help organisations use technology to achieve better business outcomes and drive digital transformation. Its model is built around three activities: Source, Transform and Manage Technology.

Core business activities

- Technology sourcing – sourcing hardware, software and technology solutions, including procurement, integration and supply-chain services.
 - Professional Services – consulting, technology implementation, integration, project management and digital transformation.
 - Managed Services – operating, supporting and managing customers' IT environments over the longer term.
 - Key technology areas include Workplace, Applications & Data, Cloud & Data Center, Security and Networking.
-
- Industry / Sector: IT Services & Consulting / Digital Technology
 - Company Size (Number of Employees): 150
Headquarters Location: Amstelveen &– Global Headquarters Hatfield – UK
 - Company Website: <https://www.computacenter.com/nl-nl>
 - Career Page / Recruitment Website: <https://careers.computacenter.com/nl/>

Opportunities for Students

- What type(s) of positions are you offering?

Early Careers: Graduate Programmes & Placements, Entry-level positions

- Are you recruiting for specific vacancies?

Yes, for our Sales Future Talent Programme – starting September 2027

The registration to receive more information about this programme will be mid-September online via our Career Page.

- What do you offer your interns, graduates, or trainees?

Our Sales Talent Programme is designed for ambitious graduates or young professionals who want to kick-start their career in technology sales.

You can expect:

- A strong start to your career with a structured programme
- Training and coaching to build your sales, business and technology skills
- Hands-on experience working with real customers and experienced sales professionals
- An international environment, working with colleagues, customers and technology partners across Europe
- Clear opportunities to grow within sales and the wider organization
- Responsibility from day one, you'll learn by doing, not just by sitting in a classroom
- Exposure to the world of IT and how technology can solve real business challenges

Most importantly, we're looking for curious, driven people who want to learn, take ownership and build something of their own.

Think you have what it takes? Come and meet us during our speed-date interviews

Candidate Profile

- What specific skills, qualities, or competencies are you looking for in students?

We're looking for ambitious, curious and energetic students or young professionals who are excited to build a career in technology sales.

The key qualities we value are:

- Strong communication skills – confident, clear and able to connect with different people
- Team spirit – collaborative, open and willing to learn from others
- Drive & ambition – motivated to achieve goals and take initiative
- Curiosity & learning mindset – interested in technology, business and understanding customers

- Adaptability – comfortable in a fast-moving environment and open to change
- Problem-solving skills – able to think creatively and find solutions
- Customer focus – genuinely interested in understanding customer needs
- Language skills – strong English and Dutch are important for the Netherlands market

Most importantly, we're looking for your potential, personality and motivation. You don't need to be a sales expert already – we'll help you develop the skills to succeed.

- Target Student Groups

Please select the relevant programs and tick the boxes that you are open to speak with

BSc:

- ☒ International Business Administration
- ☒ Business Administration (Course given in Dutch)

MSc:

- ☒ Master in Management
- ☒ Business Analytics & Management
- ☒ Business Information Management
- ☒ Global Business & Sustainability
- ☒ International Management / CEMS
- ☒ Management of Innovation
- ☒ Marketing Management
- ☒ Strategic Entrepreneurship
- ☒ Strategic Management
- ☒ Supply Chain Management

The preferred language for interviews is English. Will you conduct the interviews in English? In English and Dutch

Additional Information (Optional but Encouraged)

- Sustainability Initiatives

At Computacenter, sustainability is an important part of how we operate and how we support our customers. We help organisations make more sustainable technology choices through responsible sourcing, extending the lifecycle of IT equipment, reuse and recycling, and more efficient technology solutions.

We also work to reduce the environmental impact of our own operations, while supporting customers in achieving their digital and sustainability goals.

For us, sustainability is about using technology responsibly – creating value for our customers while considering the impact on people and the planet